

Balfour Beatty

2026 half year results presentation

12 August 2026

Hinkley Point C, UK



Balfour Beatty

Philip Hoare

Group Chief Executive

Broward County Convention Center, Florida, US



Strong first half performance delivering profitable growth

First half results

Profitable growth
and strong cash
performance;
conclusion of
monitorship

2.9% PFO margin*

from earnings-based businesses

* HY 2025: 2.2%

2026 outlook

Full year slightly
ahead of prior
expectations;
£200 million share
buyback on track

c.£267 million

2026 shareholder returns

Momentum

Substantial order
book providing
strong visibility;
well positioned in
growth markets

£23 billion

order book

Well positioned in chosen growth markets



UK Energy

Power Transmission & Distribution

UK's largest power workforce, with end-to-end capabilities including design, multi-disciplinary delivery and steel fabrication

Power Generation

Proven civil nuclear construction expertise with active delivery on the UK's flagship projects – Hinkley Point C and Sizewell C



UK Defence

Strong track record and existing footprint in complex, high security and nuclear environments



UK Transport

Market-leading road, rail and aviation capability, from major construction through to long-term asset maintenance



US Buildings

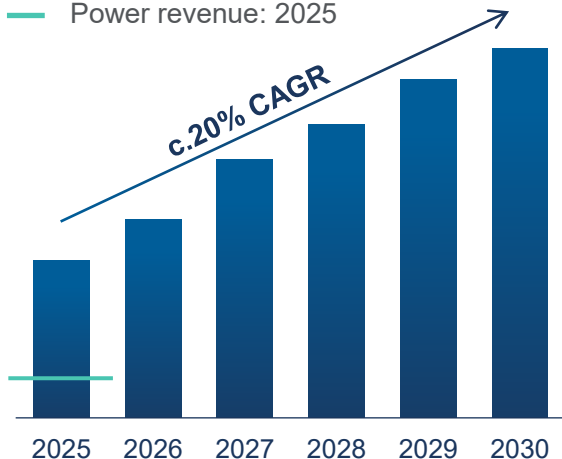
Well positioned in strong growth states and sectors, with portfolio weighted toward institutional, public sector and technology-driven clients

UK Power Transmission: further wins in growing market

Target market: 2025-30

Source: Internal estimates

- UK power transmission market
- Power revenue: 2025



25% estimated 2025 market share



24% growth

Revenue vs H1 2025



£2.1 billion

Order book

£6-8 billion

Further pipeline

First half momentum



Awarded Netherton Hub

£325 million civils work scheme for SSEN



Awarded Bramford to Twinstead substation

£121 million 400kV substation for National Grid



Secured National Grid framework position

Electricity Transmission Partnership framework to deliver major overhead line upgrades

UK Defence: differentiated in well-funded growth market

**+27%**

MOD real spend
2029/30 vs 2023/24

**c.£15 billion**

addressable market
opportunity to 2030

**c.£1.5 billion**

of work currently
in delivery

Defence Investment Plan:

commitment for defence spend to reach 3.5% of GDP by 2035



Defence as a UK growth engine: turning national security spending into a direct driver of economic productivity



UK capability prioritised: Government priorities increasingly favour UK capability, long-term industrial partnerships and deliverability



Speed of delivery: procurement reform supports faster mobilisation of major programmes

Larger market | Improved policy environment | Momentum building

Our differentiators

Strong track record

Extensive capability

Complex nuclear experience

Security clearance

Ringfenced & secure IT

UK domiciled

Balance sheet strength

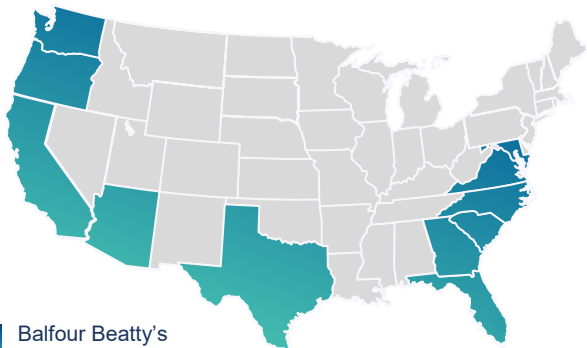


Nuclear submarine HMS Vanguard
(Source: MOD)

US Construction: revenue growth and positive outlook

Organic growth strategy driven by Buildings expansion

- Further revenue growth delivered: up 19% vs HY 2025
- Leveraging existing customer relationships and geographic footprint
- Revenue weighted 91% buildings vs 9% civils



Balfour Beatty's
US footprint

Targeting growing sectors which align to Group expertise



Aviation

Growing market:

\$140 billion construction market (2026 – 2029)*

Strong track record and multidisciplinary experience:

currently delivering a diverse range of projects at seven airports

H1 progress:

\$361 million order to deliver runway package at Raleigh Durham airport in North Carolina

** Source: Internal estimates*



Data centres

Growing market:

\$250 billion construction market (2026 – 2029)*

Strong track record and longstanding customers:
delivered c.80 data centres in Northwest over twenty years

H1 progress:

\$350 million orders across Northwest and Virginia; c.\$1 billion further work awarded

** Source: FMI 2026 North American engineering and construction industry overview: Q1 2026*

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Myles Westcott
Chief Financial Officer

M25 Junction 10, UK



Headline numbers: strong first half progress

£m (unless otherwise stated)	HY 2026	HY 2025	Variance
Group revenue	5,563	5,150	8%
Profit from earnings-based businesses*	153	108	42%
Profit from operations*	119	77	55%
Profit for the period*	105	73	44%
Basic earnings per share*	21.7p	14.4p	51%
Dividends per share	4.7p	4.2p	12%

	HY 2026	FY 2025	
Order book	£22.9bn	£22.7bn	1%
Directors' valuation of Investments portfolio	1,101	1,069	3%
Period end net cash [‡]	1,708	1,446	18%
Average net cash [‡]	1,616	1,212	33%

* before non-underlying items

‡ excluding Infrastructure Investments (non-recourse) net borrowings and lease liabilities

Construction Services: margin improvement

£m	HY 2026			HY 2025		
	Revenue	PFO*	PFO %	Revenue	PFO*	PFO %
UK	1,569	54	3.4%	1,563	56	3.6%
US	2,475	22	0.9%	2,087	(11)	(0.5%)
Gammon	495	11	2.2%	547	17	3.1%
Total	4,539	87	1.9%	4,197	62	1.5%

* before non-underlying items

- UK: delivered 3.4% PFO margin, demonstrating strong progress vs prior year
 - HY 2025: 2.9% margin when excluding £10 million one-off credit
- US: improved performance driven by profitable growth in Buildings and reduced Civils losses
- Gammon: lower PFO due to timing of commercial close-outs

Support Services: Power momentum driving PFO growth

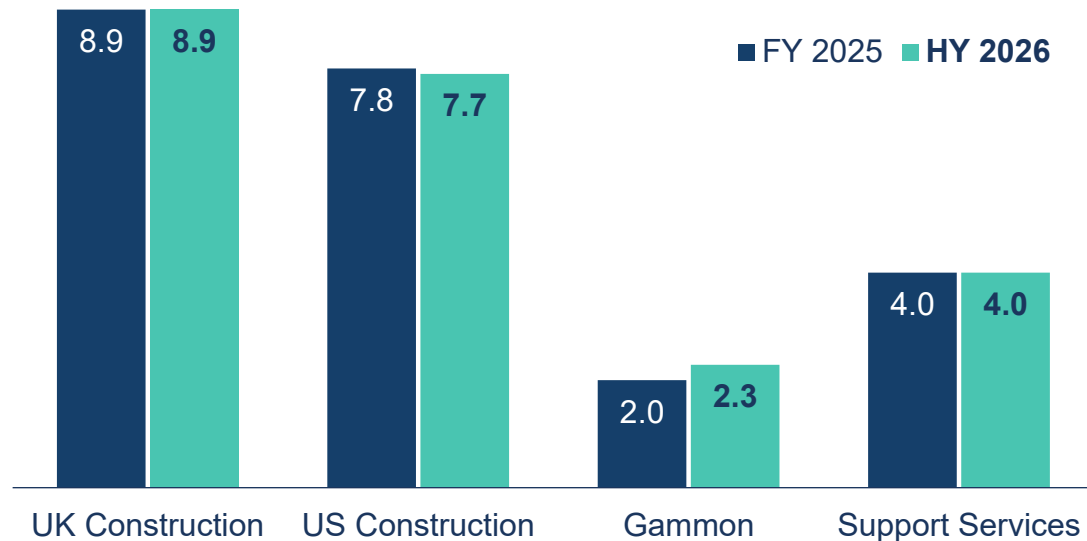
£m	HY 2026	HY 2025
Revenue		
Utilities	366	295
Transportation	361	367
Total	727	662
Profit from operations*	66	46
PFO %*	9.1%	6.9%

* before non-underlying items

- Profitable revenues underpinned by long-term frameworks
- 10% revenue growth driven by increased Power T&D activity
- Profit growth driven by improved margin % in power and transportation and a change in the mix of work delivered
- PFO expected to be more evenly weighted between the first and second half than in prior years

£23 billion order book maintained

£22.9 billion order book



- UK Construction: now includes £325 million Netherton Hub contract for SSEN
- 85% of UK Construction orders are target cost or cost-plus
- US Construction: small decrease largely driven by timing of Civils orders
- Gammon: growth driven by Northern Metropolis and buildings orders
- Support Services: Warwickshire road maintenance contract included
- Significant further pipeline of awarded but not contracted work

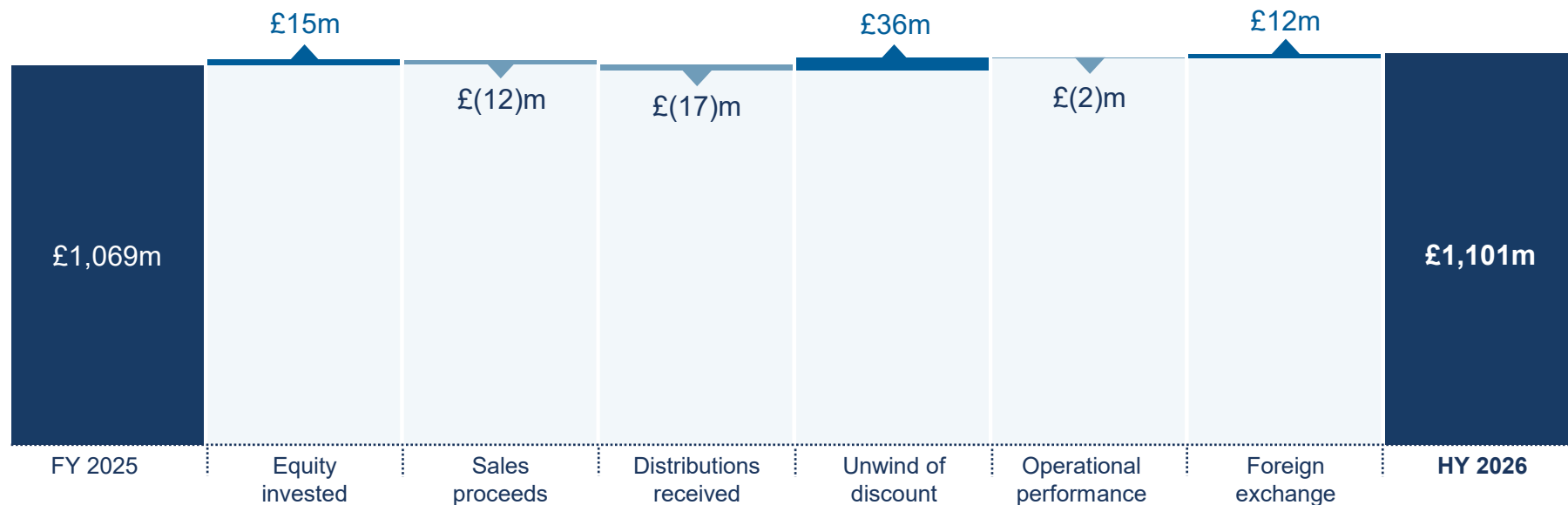
Infrastructure Investments: monitorship concluded in H1

£m	HY 2026	HY 2025
Pre-disposals operating loss*	(12)	(12)
Gain on disposals	3	2
Investments operating loss*	(9)	(10)
Subordinated debt interest receivable	11	11
Infrastructure concessions' net interest	(6)	(7)
Investments pre-tax loss*	(4)	(6)

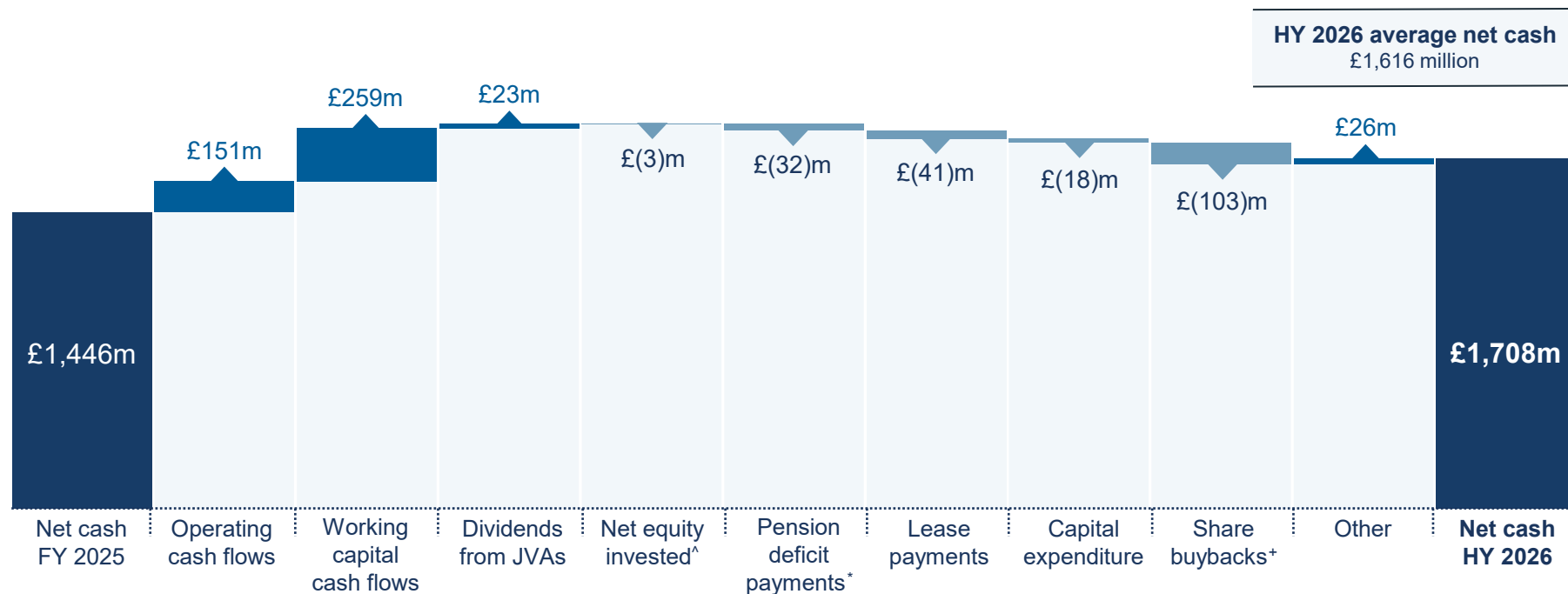
* before non-underlying items

- Operating loss largely driven by monitor and legal costs in US military housing
 - Monitorship concluded in June
- £3 million gain on disposal of a US student accommodation asset and a US multifamily housing asset

£1.1 billion Infrastructure Investments Directors' valuation



Further strong cash performance in first half



[^] includes £12 million of disposals

^{*} includes £1 million of regular funding

⁺ includes £1 million of costs

2026 outlook

Increased guidance
for earnings-based
businesses, net
finance income and
average net cash

Updated guidance



Low double digit PFO growth from earnings-based businesses – slightly ahead of prior guidance

Infrastructure Investments:

- small PFO loss prior to disposals
- gain on disposals in the range of £5 - 15 million



Net finance income in range of £35 - 40 million

P&L tax charge close to statutory rates



Average net cash in range of £1.5 - £1.7 billion

Prior guidance

High single-digit PFO growth from earnings-based businesses

Infrastructure Investments:

- small PFO loss prior to disposals
- gain on disposals in the range of £5 - 15 million

Net finance income in range of £28 - 32 million

P&L tax charge close to statutory rates

Average net cash in range of £1.3 - £1.5 billion

An aerial photograph of a large-scale construction project in an urban setting. The main building is a multi-story structure with a curved facade, currently covered in blue and white scaffolding. Two large yellow tower cranes are positioned near the building, and a red crane is visible on the roof. The surrounding area includes other buildings, a parking lot, and some greenery. A semi-transparent blue overlay covers the left side of the image, where the text is located.

Balfour Beatty

Philip Hoare
Group Chief Executive

Grand Hyatt Miami Beach, Florida, US

Strong and diversified Group

Core geographies by revenue



Growth markets

- ▶ UK Energy
- ▶ UK Defence
- ▶ UK Transport
- ▶ US Buildings

Profitable growth framework

Evolve
Energise
Explore

End-to-end capability

Design & Engineering

Programme Management

Construction Management

Construction

Operations & Maintenance

Project Finance

£23 billion high-quality & diversified order book

£1.1 billion Investments portfolio

Profitable growth framework: long-term value creation



Six months in: building momentum across the Group

Evolve

Strengthen our core



Margin improvement plans progressing

UK operations focused around Energy, Transport and Defence market verticals

Investment in leadership capability

One Balfour Beatty culture

Energise

Accelerate profitable growth



Group-wide customer account management programme

Accelerated US growth plan focused on expanding core business

Explore

Shape what's next



Innovation investment and productivity pilots

Assessing priority UK and US agencies to strengthen market position

Long-term
value
creation

A powerful platform for growth

Confidence in creating further long-term value and sustainable shareholder returns

- Strong first half performance with further momentum into second half and beyond
- Significant and high-quality order book
- Well positioned in growing markets, with increasing demand for the Group's expertise
- Disciplined governance processes
- Robust balance sheet and consistent capital allocation framework
- Evolve, Energise, Explore: unlocking the next chapter of growth

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Appendix

Marine Corps Recruit Depot Mess Hall, California, US



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By their nature, forward-looking statements involve known and unknown risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These events and circumstances include changes in the global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in tax rates, future business combinations or disposals, and any epidemic, pandemic or disease outbreak. If any one or more of these risks or uncertainties materialises or if any one or more of the assumptions prove incorrect, actual results may differ materially from those expected, estimated or projected. Such forward looking statements should therefore be construed in the light of such factors. As a result, you are cautioned not to place any undue reliance on such forward-looking statements.

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Balfour Beatty investment proposition



High quality and de-risked portfolio

- Diverse portfolio across UK, US & Asia
- £23 billion order book
- Robust governance and disciplined bidding



Expert capability

- Track record of complex infrastructure delivery
- Unique end-to-end capabilities
- Industry leading employee engagement



Sustained growth drivers

- Governments driving growth through infrastructure
- Capabilities aligned to growth markets
- UK demand outweighing supply



Responsible goals

- Evolved sustainability strategy launched in 2024
- Net zero carbon emissions targets verified by SBTi
- Ambitious community targets



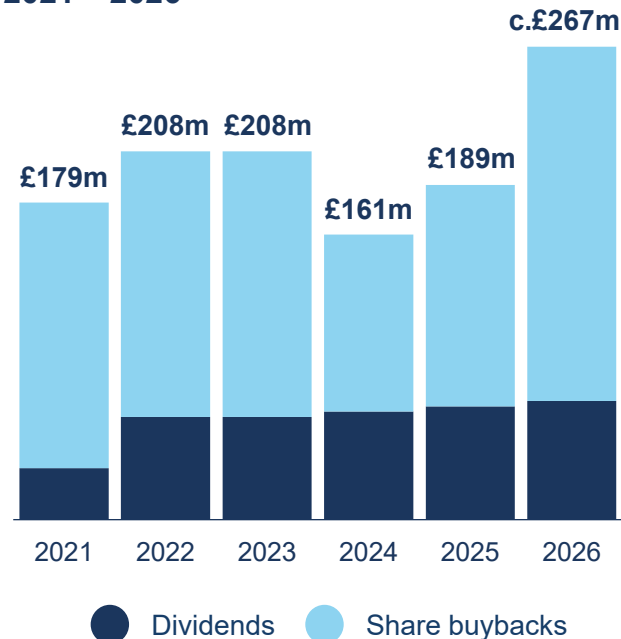
Financial strength

- Strong cash generation
- £1.1 billion Investments portfolio
- Sector leading balance sheet



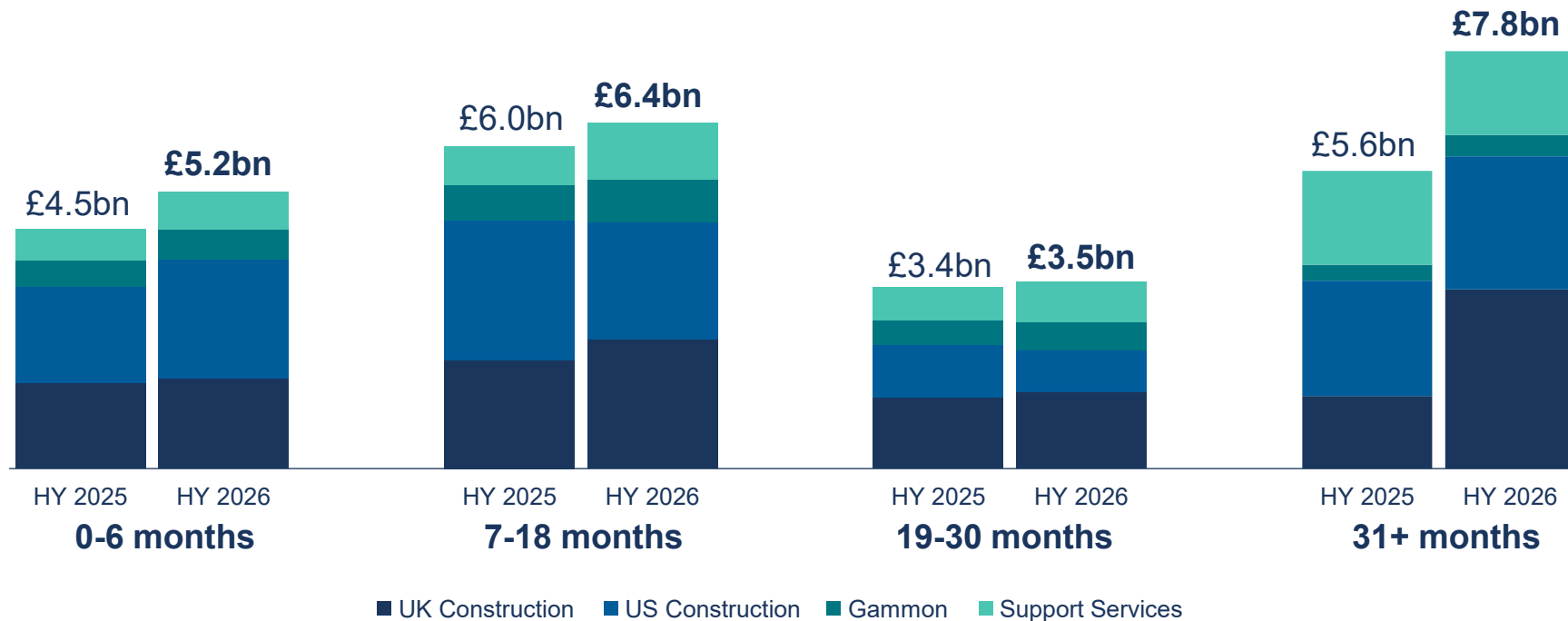
Attractive future shareholder returns underpinned by sustained growth opportunities and financial strength

Over £1.2 billion of shareholder returns 2021 – 2026

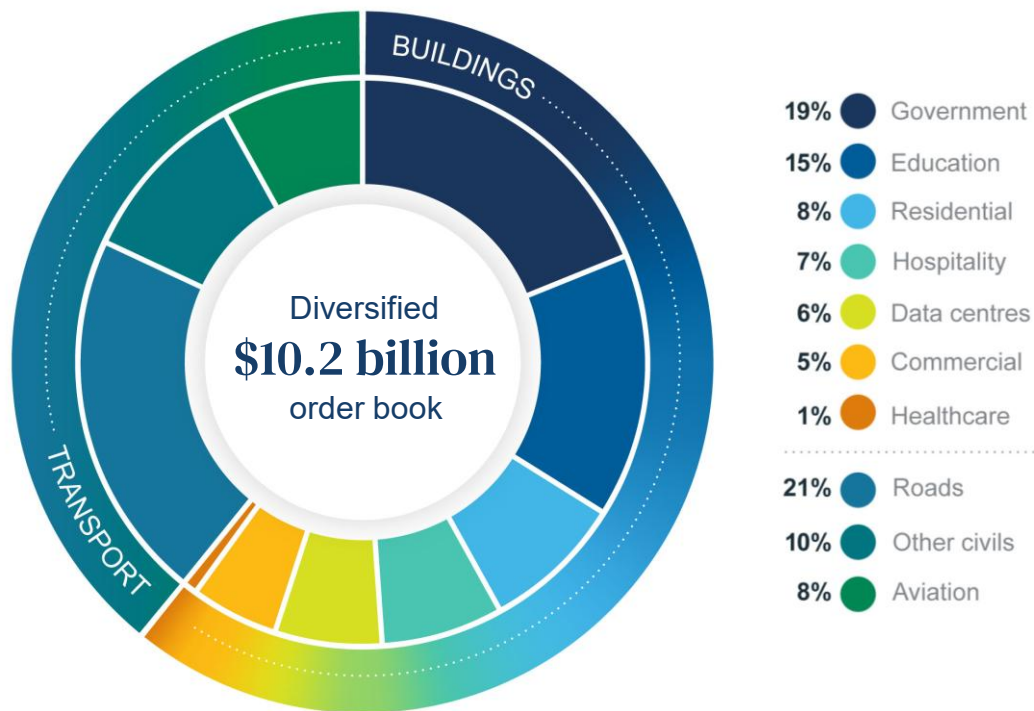


Order book by phase

Total HY 2026 £22.9bn
Total HY 2025 £19.5bn



US Construction order book by sector



Underlying profit from operations

£m	HY 2026*	HY 2025*
UK Construction	54	56
US Construction	22	(11)
Gammon	11	17
Construction Services	87	62
Support Services	66	46
Earnings-based businesses	153	108
Infrastructure Investments		
Pre-disposals operating loss	(12)	(12)
Gain on disposals	3	2
Corporate activities	(25)	(21)
Total	119	77

* before non-underlying items

Group balance sheet

£m	HY 2026	FY 2025
Goodwill and intangible assets	1,080	1,075
Current working capital	(1,906)	(1,639)
Net cash (excluding infrastructure concessions)	1,708	1,446
Investments in joint ventures and associates	356	363
PPP financial assets	17	18
Infrastructure concessions – non-recourse net debt	(487)	(411)
Net retirement benefit assets / (liabilities)	13	(48)
Net deferred tax assets	24	46
Other assets and liabilities	324	302
Net assets	1,129	1,152

Cash flow

£m	HY 2026	HY 2025
Operating cash flows before working capital movements and pension deficit payments	151	161
Working capital inflow [^]	259	290
Pension deficit payments [#]	(32)	(8)
Cash from operations	378	443
Dividends from joint ventures & associates	23	28
Capital expenditure	(18)	(23)
Lease payments (inc. interest paid)	(41)	(37)
Share buybacks ⁺	(103)	(65)
Infrastructure Investments		
Disposal proceeds	12	2
New investments	(15)	(20)
Other	26	(34)
Net cash movement	262	294
Opening net cash [*]	1,446	943
Closing net cash[*]	1,708	1,237
Average net cash[*]	1,616	1,102

£m	HY 2026	HY 2025
Working capital flows		
Inventories	18	4
Net contract assets	74	97
Trade and other receivables	(274)	(169)
Trade and other payables	405	416
Provisions	36	(58)
Working capital inflow[^]	259	290

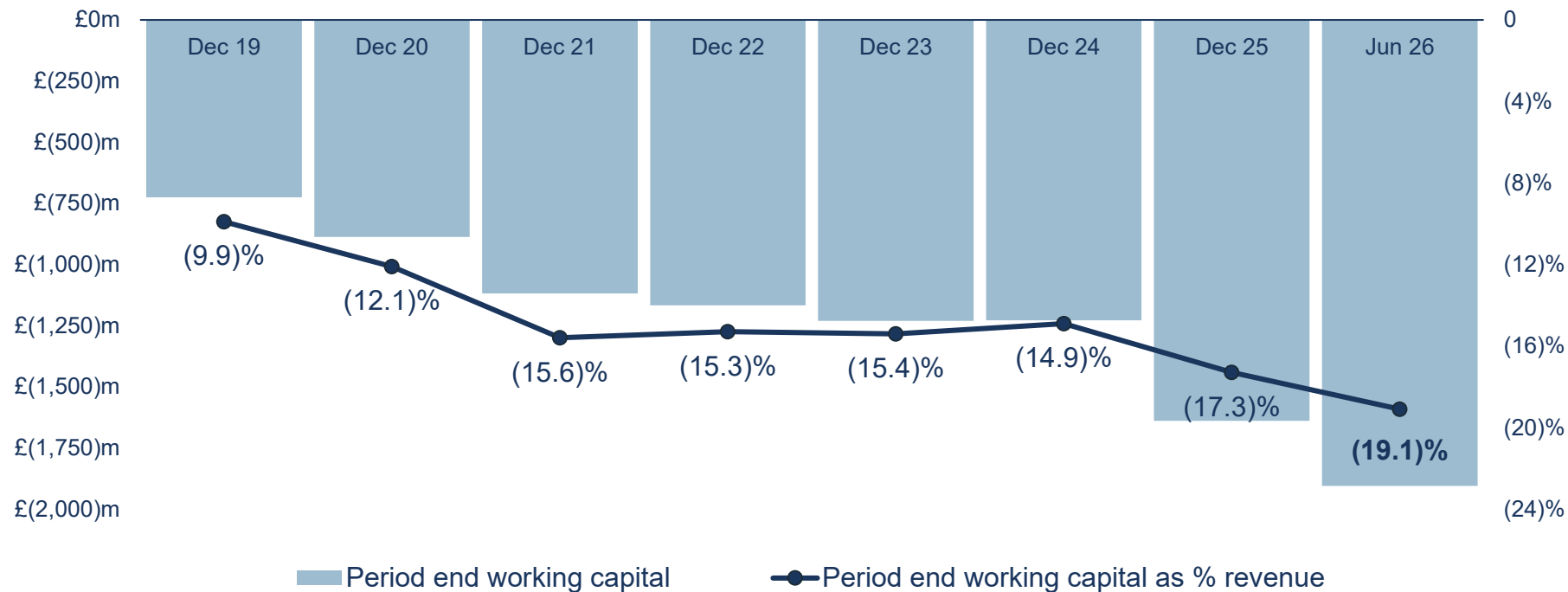
[^] excluding impact of foreign exchange and disposals

^{*} excluding Infrastructure Investments (non-recourse) net borrowings

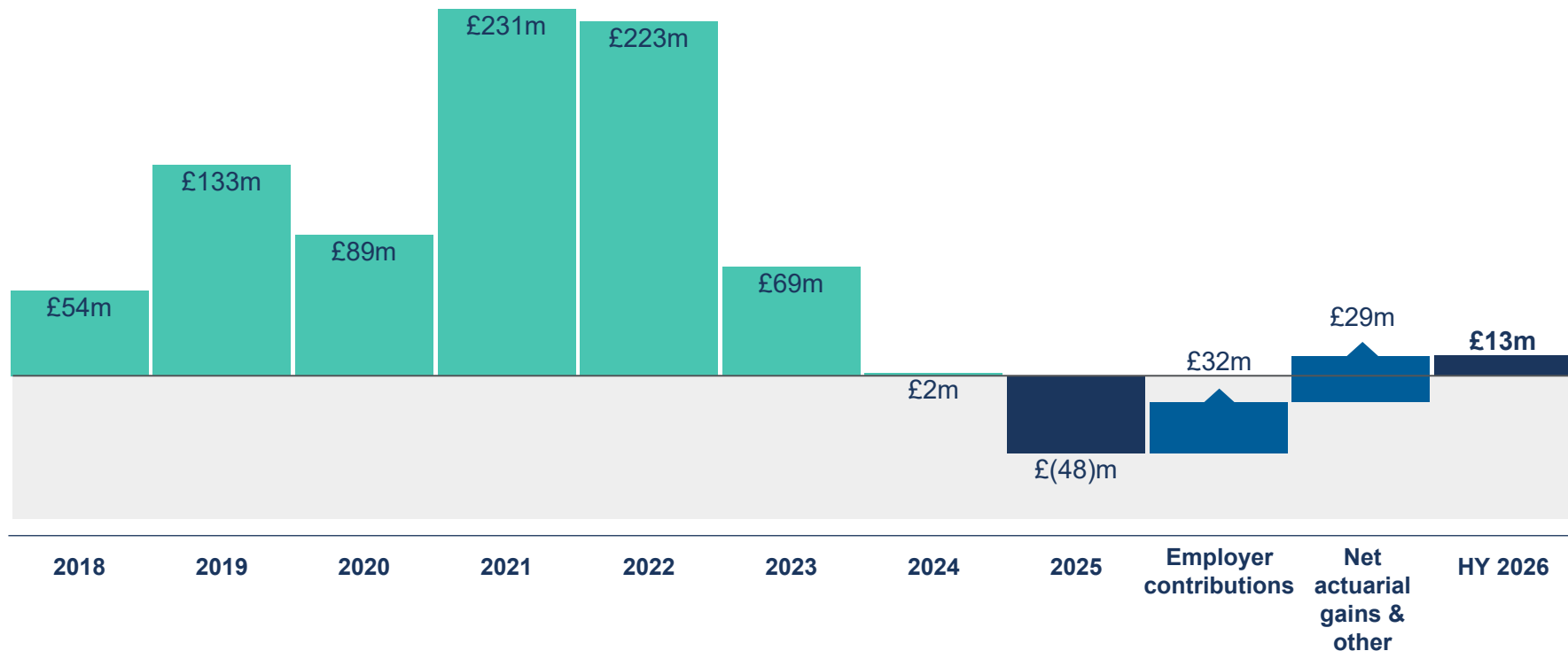
[#] includes £1 million (2025: £1 million) of regular funding

⁺ includes £1 million of costs (2025: £nil)

Working capital



Pensions: balance sheet movement



Net finance income

£m

HY 2026

HY 2025

Subordinated debt interest receivable	11		
Interest on infrastructure concession assets	1		
Interest on non-recourse borrowings	(7)	5	6
Net finance income – pension schemes		-	1
Other interest receivable	29		
Other interest payable	(4)	25	22
US private placement		(5)	(5)
Interest on lease liabilities		(5)	(4)
Impairment of loans and accrued interest relating to joint ventures and associates		-	(2)
Net finance income		20	18

Borrowing repayment profile

