

# Spotlight — flash

## **Nanoco Group**

### Litigation against LG and new JDA agreement

Nanoco's launch of litigation against LG and announcement of a joint development agreement (JDA) with a second Asian chemicals business provide a further indication of the business's reinvigoration. Both developments should also provide support for the planned disposal of the trading businesses, where Nanoco is now involved in in-depth engagements with a number of parties. The net impact of litigation costs versus JDA revenues should be broadly neutral on near-term cash burn (£0.5m/month). We believe the current valuation reflects a pessimistic scenario for Nanoco. Quantum dots are still expected to gain significant adoption across sensors and display, Nanoco has significant IP and expertise and its commercial pipeline is growing again. The market cap is broadly equivalent to its net cash position of £15.2m as of 4 April.

Nanoco has today announced a JDA with a second Asian chemicals business, further evidence that its commercial activities are being reinvigorated. The application for this JDA is not disclosed, but the nature of work (to optimise lead-free nanomaterials) points to short-wave infrared sensors. If the first 12-month phase is successful, the next phase would be to scale up to industrial production in 2027. At the interim results, management highlighted that the first year of the two-year JDA with the first Asian chemical customer has been successfully completed, meeting all performance requirements. The customer has confirmed its commitment to the project with phase two expected to start in autumn 2025. Nanoco also has c 10 engagements with other firms on its target list across all applications.

On 25 April, Nanoco announced it had filed a patent infringement in Texas against LG Electronics, alleging unauthorised use of Nanoco's technology for the synthesis of quantum dots. The patents cited in the succesful Samsung legal action and settlement. Nanoco has not specified the quantum of monetary damages sought and, given the wide range of potential outcomes, we do not believe it is helpful to explore scenarios. It should be noted that, having focused on OLED displays, LG's market share in quantum dot TVs is substantially lower than that of Samsung and therefore investors should not expect a similar order of magnitude of settlement. Outside litigation, management has observed it is seeing an uptick of interest in cadmium-free quantum dots in Asia.

These developments should support the ongoing sale process, with the litigation providing some leverage to Nanoco and highlighting the relevance of its IP, while the second JDA will provide support for longer-term revenue forecasts. Neither the size of the new JDA nor the anticipated costs to fund the early-stage litigation process have been disclosed. However, we understand they will broadly offset each other and expect near-term gross cash burn to remain at around £500k/month.

Consensus estimates					
Year end	Revenue (£m)	EBITDA (£m)	Net cash (£m)	EPS (p)	P/E (x)
7/22	2.5	(3.2)	2.8	(1.20)	N/A
7/23	5.6	(0.4)	3.6	(1.80)	N/A
7/24	7.9	1.2	20.3	0.02	N/A
7/25e	7.2	1.3	13.5	0.18	47.2
Source: Company	y data, LSEG Data & Analyt	tics			

#### Tech hardware and equipment

28 April 2025



#### Share details

Code	NANO
Listing	LSE
Shares in issue	194.6m
Net cash at 4 April 2025	£15.2m

#### **Business description**

Nanoco Group is a global leader in the development and manufacture of cadmium-free quantum dots and other nanomaterials, with c 375 patents. Focus applications are advanced electronics, displays, bioimaging and horticulture.

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