

# **Fact Sheet**

#### **SUMMARY INVESTMENT OBJECTIVE**

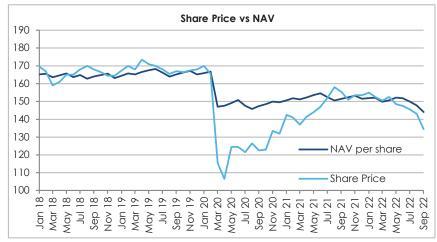
Real Estate Credit Investments (RECI) is a closed-ended investment company which originates and invests in real estate debt secured by commercial or residential properties in Western Europe, focusing primarily on the United Kingdom, France and Germany. The Company's aim is to deliver a stable quarterly dividend with minimal volatility, across economic and credit cycles, through a levered exposure to real estate credit investments. Investments are predominantly in:

- Self Originated Deals: predominantly bilateral senior real estate loans
- Market Bonds: listed real estate debt securities such as Commercial Mortgage Backed Securities (CMBS) bonds

#### **MONTHLY UPDATE**

- NAV as at 30 September 2022 was £1.483 per share, representing an increase of 0.5p per share from the 31 August 2022 NAV of 1.478 per share.
- The change in NAV per share was due to:-
  - 1.0p of interest income; and
  - 0.5p of negative mark-to-market ('MTM') adjustments across the bond portfolio, due to volatility in bond markets, in particular the GILT markets, has resulted in persistent forced selling across all fixed income instruments, including CMBS. The selling has resulted in significant mark to market movements across the Company's CMBS portfolio.
- The Company expects to deploy its currently available cash resources in near term commitments and continues to see a growing pipeline of new attractive opportunities.

## **PERFORMANCE**



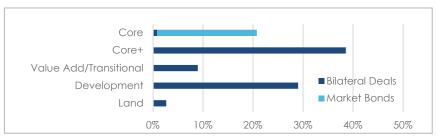
## **PORTFOLIO BREAKDOWN**

Investment Portfolio⁵ £448.5m Number of Positions 62

**WA Yield**<sup>6</sup> 13.0%

**WA LTV** 60.4%

# Portfolio by Investment Strategy (Funded Fair Value)

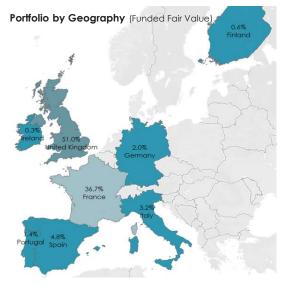


COMPANY INFORMATION			
Domicile	Guernsey		
Legal Structure	Closed End Fund		
Traded CCY	GBP		
Bloomberg Ticker	RECI LN Equity		
ISIN	GB00B0HW5366		
Launch Date	December 2005		
Financial Year End	March 2023		
Next AGM	September 2022		
Dividend Frequency	Quarterly		
Investment Manager	Cheyne Capital		
Portfolio Managers	Ravi Stickney, Richard Lang		
Management Fee	1.25% of NAV		
Performance Fee	20% above 7% hurdle		

NAV & SHARE PRICE As at 30 September 2022				
Net Assets <sup>1</sup>	£340.0m			
Shares Outstanding	229.3m			
NAV (pence per share) <sup>1</sup>	148.3			
Share Price (pence per share)	134.5			
Premium/(Discount)	-9.3%			
Dividend Yield <sup>2</sup>	8.9%			
Market Capitalisation	£308.5m			

Total NAV Return <sup>3</sup>					
MTD	YTD	1 yr	3 yr	5 yr	
2.3%	3.9%	6.0%	13.7%	33.1%	
YTD = Calendar year, 1 yr = last 12 months, 3 yr = last 36 months, 5 yr = last 60 months <sup>4</sup>					

Past performance is not a guide to the future. The potential for profit is accompanied by the possibility of loss.

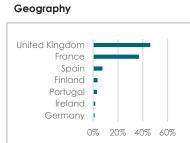


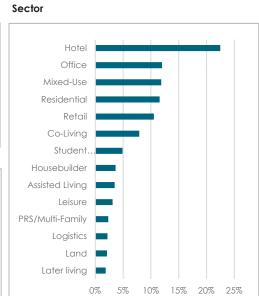
# TOP 10 POSITIONS (by commitment)

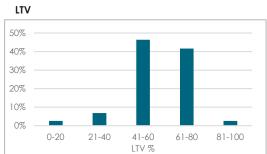
	Deal Description	Commitment	LTV	Investment Strategy	Sector	Country	Asset Type <sup>7</sup>
1	Paris prime resi/retail building	£49.4m	67%	Senior Loan	Retail	France	Value Add / Transitional
2	UK mixed use portfolio, predominantly office/residential	£45.3m	52%	Senior Loan	Mixed-Use	United Kingdom	Core+
3	London Residential Led Mixed Use Scheme	£32.7m	66%	Senior Loan	Residential	United Kingdom	Development
4	Office development in Saint Ouen, Paris	£30.8m	58%	Senior Loan	Office	France	Development
5	UK Health Care Centre	£23.2m	73%	Market Bond	Healthcare	United Kingdom	Core
6	London Office	£22.8m	59%	Senior Loan	Office	United Kingdom	Core
7	Spanish Villas	£22.5m	49%	Senior Loan	Residential	Spain	Development
8	France Housebuilder Portfolio	£20.7m	36%	Senior Loan	Housebuilder	France	Development
9	Finland Hotel	£20.3m	64%	Senior Loan	Hotel	Finland	Development
10	French Hotels in Nice and Paris	£19.9m	80%	Senior Loan	Hotel	France	Development

# **BILATERAL LOAN AND BOND PORTFOLIO SUMMMARY** (by commitment)

Number of Assets	36
Drawn value	£358.7m
Undrawn commitments	£210.5m
Weighted average unlevered yield8	9.2%
Weighted average levered yield <sup>8</sup>	11.9%
Weighted average LTV <sup>9</sup>	62.3%
Weighted average life (yrs)	1.6



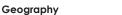


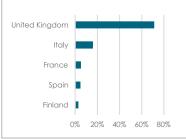


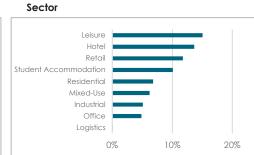


# MARKET BOND PORTFOLIO SUMMARY

Number of Assets	26
Fair value	£89.8m
Weighted average unlevered yield <sup>10</sup>	8.0%
Weighted average levered yield <sup>11</sup>	21.6%
Weighted average LTV <sup>9</sup>	51.0%
Weighted average life (yrs)	3.1







# FINANCING SUMMARY

	Balance Sheet Leverage <sup>12</sup>	Cash	Net Effective Leverage	Asset Level Structured Funding
£ Amount	£118.9m	£27.4m	£91.5m	£11.7m
% of NAV	35.0%	8.1%	26.9%	3.4%
W/A cost of finance	2.2%		-	5.5%

#### **Footnotes**

- 1. Unaudited estimated figures produced by Cheyne Capital. Final audited values may be materially different from the numbers shown. The NAV of the Company's investments are a function of the following: Mark to market on its listed, public market bond portfolio; and the Manager's valuation of its bilateral loan book on a fair value basis, rather than amortised cost(senior and mezzanine loans), which recognise potential future impairments in accordance with IFRS 9. IFRS 9 uses an expected credit loss impairment model. This means RECI accounts for expected credit losses at initial recognition and changes to expected credit losses at each monthly reporting date to reflect changes in credit risk since initial recognition. Since 1 March 2020, the Manager has reflected its assessment of the long term negative impact of COVID 19 on real estate markets and to the long term potential recovery of its loan assets. These fair value adjustments applied to the bilateral loan book since 1 March 2020 are not realised losses.
- 2. Dividend yield based on last reported dividend and share price at fact sheet date.
- 3. Total NAV return assumes dividends are reinvested.
- 4. Total NAV Return calculations are based on a rolling model.
- 5. Investment Portfolio is based on the drawn Fair Value of bonds and loans.
- 6. The weighted average effective yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. For bonds this is the weighted averaged levered yield of the bond portfolio.
- 7. Asset type definitions:

Core – assets that benefit from having long term income

Core + - assets that benefit from having strong current income, but do require some measure of asset management to optimise its income profile and term

Value add / transitional – assets that require asset management (typically refurbishment) and re-letting to secure a core income profile

**Development: Groundworks/Super-Structure** – assets that are to be built from the ground up and are in the ground-works stage or building the super-structure has commenced. These typically already benefit from the requisite consent to develop.

**Development: Fit-Out** - assets that have either been built from the ground up and have reached the completion of the super-structure ("topped out"), or assets which are in need of substantial refurbishment works. These typically already benefit from the requisite consent to develop.

Development: De-Risked – development assets which benefit from being substantially pre-sold or pre-let.

Real Estate Op-Co/Prop-Co Loan - loan secured by both the operating company as well as all of the company's real assets.

- 8. Reflects average levered current yields weighted by the net fair value of each investment. Some loans also enjoy equity upside participation, which is only recognised following evidenced delivery, which can result in significant incremental gains in excess of the accounting yield. The yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. The portfolio includes listed notes, of which some are leveraged.
- 9. The weighted average LTV has been calculated by Cheyne Capital by reference to the current value ascribed to the collateral by Cheyne Capital. In determining these values, Cheyne Capital has undertaken its own internal valuation of the underlying collateral. Such valuations have not been subject to independent verification or review.
- 10. The weighted average effective yield is based on Cheyne Capital's pricing assumptions and actual returns may differ materially from those expressed or implied herein. Bond yields are presented as yield to stated maturity (and considering the current marked price) on the underlying loans in the CMBS.
- 11. Bond portfolio is only partially leveraged. The Company is not utilising its maximum capacity for leverage. See Financing Summary for further details.
- 12. RECI has a limit on balance sheet leverage of 40% of NAV, as stated in its borrowing policy.

All figures are as at 30 September 2022 unless specified otherwise.

Further information on the Company including the latest share price, prospectus and financial statements may be found at www. <a href="https://realestatecreditinvestments.com">https://realestatecreditinvestments.com</a> and is available from Cheyne Capital Management at <a href="mailto:richard.lang@cheynecapital.com">richard.lang@cheynecapital.com</a> or on +44 (0) 207 968 7328.

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Past performance is not a reliable indicator of future results.

Among the risks we wish to call to the particular attention of recipients are the following:

- (1) RECI's investment programme is speculative in nature and entails substantial risks;
- (2) the investments of RECI may be subject to sudden and large falls in price or value and there could be a large loss upon realisation of a holder's investment, which could equal the total amount invested;
- (3) as there is no recognised market for many of the investments of RECI, it may be difficult or impossible for RECI to obtain complete and/or reliable information about the value of such investments or the extent of the risks to which such investments are exposed;
- (4) the use of a single investment manager could mean a lack of diversification and, consequently, higher risk, and may depend upon the services of key personnel, and if certain or all of them become unavailable, RECI may suffer losses;
- (5) Cheyne Capital will receive performance-based remuneration;
- the market price of shares in RECI does not necessarily reflect its underlying net asset value; and
- (7) the price of shares (and the income from them) can go down as well as up and may be affected by changes in rates of exchange.