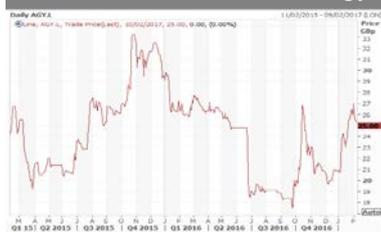


## Pharmaceuticals &amp; Biotechnology



Source: Eikon Thomson Reuters

## Market data

EPIC/TKR	AGY
Price (p)	25.0
12m High (p)	28.5
12m Low (p)	17.3
Shares (m)	593.4
Mkt Cap (£m)	148.4
EV (£m)	129.5
Free Float*	38%
Market	AIM

\*As defined by AIM Rule 26

## Description

AGY provides information to professionals related to prevention, diagnosis and treatment of allergic conditions with special focus on allergy vaccination and a successful treatment dealing with the underlying cause and not just the symptoms.

## Company information

CEO	Manuel Llobet
CFO	Nick Wykeman
Chairman	Peter Jensen

+44 1903 845 820

[www.allergytherapeutics.com](http://www.allergytherapeutics.com)

## Key shareholders

Directors	0.7%
Abbott Labs	40.5%
Southern Fox	21.1%
Odey	7.4%
Invesco	5.7%
Blackrock	3.2%

## Diary

20 Jan	Hardman report
29 March	Interims
Sept-17	Finals

## Analysts

Martin Hall	020 7148 1433	<a href="mailto:mh@hardmanandco.com">mh@hardmanandco.com</a>
Dorothea Hill	020 7148 1433	<a href="mailto:dmh@hardmanandco.com">dmh@hardmanandco.com</a>
Gregoire Pave	020 7148 1434	<a href="mailto:gp@hardmanandco.com">gp@hardmanandco.com</a>

## Allergy Therapeutics

## Disruptive peanut allergy vaccine

AGY is a long-established specialist in the prevention, diagnosis and treatment of allergies. Trials to obtain full regulatory approval as a biological for its ultra short-course immunotherapy, Pollinex Quattro, have progressed well in the EU, and are back on-track in the US with a planned new safety trial. Meanwhile, AGY acquired novel virus-like particle (VLP) technology with the goal to develop a short-course therapeutic vaccine for peanut allergy. Positive safety and efficacy results from proof-of-concept pre-clinical tests with Polyvac Peanut are very encouraging. A small safety study in humans is required before Phase I trials can commence.

- ▶ **Peanut allergy:** Peanut allergy has emerged over the last 40 years and it is thought that there are an estimated 4 million sufferers in the US alone, of which 2-3 million are children. Peanut allergy is the number one cause of death from food reactions.
- ▶ **VLP technology:** Although AGY is one of the leading global authorities in immunotherapies against a number of allergens, it did not have anything in its armoury for peanut allergy. Therefore, in November 2015, it acquired a licence to develop novel VLP technology for use as an adjuvant for a peanut vaccine.
- ▶ **Proof-of-concept:** AGY has made rapid progress over the last 15 months, identifying a lead VLP adjuvant and combining it with recombinant peanut allergen to create a single dose, subcutaneously administered, therapeutic vaccine which has given positive safety and efficacy results in pre-clinical tests.
- ▶ **Next steps:** AGY will enter discussions with the regulator about recruitment of patients into a required small safety study with Polyvac Peanut. This precludes commencement of Phase I development, in-line with the strategic development plan provided at the time of the last funding round.
- ▶ **Investment summary:** AGY is well positioned to benefit from the change in regulatory attitude towards therapeutic allergy vaccines, particularly in the US where the market is largely unregulated. Meanwhile it is expanding its expertise in short-course immunotherapy into areas of unmet medical need and Polyvac Peanut has the potential to disrupt the current \$8bn peanut allergy market.

## Financial summary and valuation

Year end June (£m)	2014	2015	2016	2017E	2018E	2019E
Sales	41.96	43.23	48.51	62.5	69.1	77.8
R&D spend	-2.96	-3.12	-16.22	-10.5	-15.0	-16.0
Underlying EBIT	1.39	2.91	-12.06	-4.2	-7.3	-8.1
Reported EBIT	1.21	1.41	-12.38	-4.2	-7.3	-8.1
Underlying PTP	1.27	2.84	-12.17	-4.3	-7.5	-8.3
Statutory PTP	1.08	0.65	-12.06	-4.3	-7.5	-8.3
Underlying EPS (p)	0.20	0.48	-2.31	-0.9	-1.5	-1.6
Statutory EPS (p)	0.16	0.02	-2.29	-0.9	-1.5	-1.6
Net (debt)/cash	2.25	20.14	18.86	10.9	0.7	-12.4
Shares issued	0.00	20.08	10.97	0.3	0.3	0.3
P/E (x)	122.0	51.8	-10.8	-27.5	-17.0	-15.4
EV/sales (x)	3.1	3.0	2.7	2.1	1.9	1.7

Source: Hardman &amp; Co Life Sciences Research

## Polyvac Peanut allergy vaccine

**Peanut allergy: 0.5-1% prevalence**



Source: Allergy Therapeutics

*Peanut allergy is a major problem resulting in a number of fatalities each year*

*VLPs are safe and effective adjuvants*

*Polyvac Peanut...only product to be administered subcutaneously*

In November 2015, Allergy Therapeutics acquired the licence to virus-like particle (VLP) technology with a view to using it to develop a vaccine immunotherapy for peanut allergy. At that point in time, although AGY was a leading authority in short-course subcutaneous immunotherapy (SCIT) against a number of allergens, it did not have anything in its armoury to tackle one of the commonest causes of allergies worldwide, peanuts. The company has made considerable progress since acquiring this licence and has announced that its therapeutic peanut allergy vaccine, Polyvac Peanut, has passed pre-clinical proof-of-concept testing.

### Background

Peanut allergy affects more than four million people in the US alone, with over 50% being children. It is particularly prevalent in western cultures. Anaphylaxis from peanut allergy is the number one cause of death from food reactions<sup>1</sup>. Barely recognised 50 years ago, there is a train of thought that the rise of peanut allergy in children may be directly related to the use peanut oil as an adjuvant in childhood vaccines, which was added to promote the immune response. Indeed, historically, it became a preferred excipient in pharmaceutical vaccines from the 1980s, which coincided with a dramatic increase in the schedule of vaccinations in children<sup>2</sup>: its rapid speed of onset means that prophylactic immunisation is the most effective intervention strategy. At present, there are no approved peanut allergy vaccines, thus the unmet need is large on a global scale.

Multiple vaccines incorporating VLPs, a safe and effective adjuvant technology that induces strong T- and B-cell immune responses, are FDA approved e.g. Cervarix (GSK) for human papillomavirus. As part of the overall R&D programme, AGY has been developing its peanut allergy vaccine, Polyvac Peanut, beginning proof-of-concept studies in 2016 with the view to entering clinical trials as soon as possible.

### Pre-clinical update

Polyvac Peanut is innovative as an allergy vaccine as it is delivered subcutaneously and aims to induce protective immunity. This means that fewer immunizations should be needed – a ‘short course SCIT’ – reducing the duration of the therapy while simultaneously enhancing its safety profile. If successful, this approach could redefine the market for food allergy products. Competitor approaches to peanut vaccines involve repeated or prolonged exposure via oral or intra-dermal administration. The short-course approach with Polyvac Peanut is considered to have a number of advantages, positioning it well to take a large share of the estimated \$8bn annual peanut allergy market.

### VLP adjuvant

The candidate vaccine uses VLP as a carrier to present recombinant peanut allergen to the immune system. In this case, the VLP is derived from a bacteriophage (viruses that infect bacteria only) that does not include any viral genetic material. They are therefore unable to replicate within people. They consist of a capsid that displays high density viral surface proteins, that are recognised by the immune system, combined with peanut allergens, introduced using recombinant genetic technology. VLPs are easily produced via multiple cell culture systems.

<sup>1</sup> The Peanut allergy epidemic. Fraser, H. Skyhorse 2011.

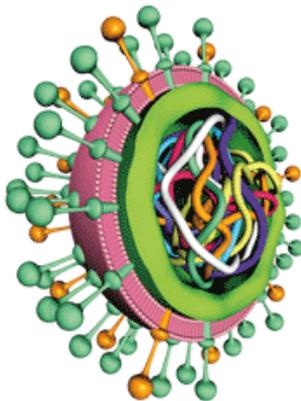
<sup>2</sup> www.thedoctorwithin.com

To quote the business development manager of Medicago, a Canadian biotechnology firm specialising in VLP-based vaccines:

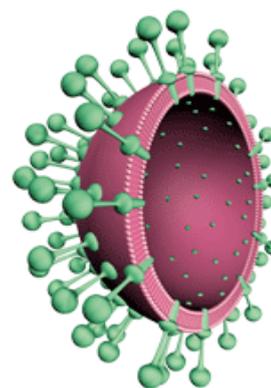
*"...VLP represents one of the most exciting emerging vaccine technologies for generating effective and long-lasting protection..."*

Source: [www.medicago.com](http://www.medicago.com)

### VLP technology



Virus containing nucleic acid



Virus-like particle (VLP)

Source: Medicago

*Polyvac Peanut reinforces AGY's specialisation in sub-cutaneous immunotherapy*

### Pre-clinical proof-of-concept

AGY specialises in subcutaneous immunotherapy (SCIT) in which patients receive a course of injections over a prolonged period to desensitize them from their allergy. Results from pre-clinical proof-of-concept studies with its novel therapeutic peanut allergy vaccine, Polyvac Peanut, have been released to the market. A single dose of AGY's VLP adjuvant combined with recombinant peanut allergen was used in the tests and challenged with peanut.

- ▶ Polyvac Peanut was found to be safe and effective
- ▶ Those vaccinated with candidate vaccine had significantly better symptom scores than placebo
- ▶ The vaccine was shown to be hypoallergenic – it did not induce anaphylaxis in peanut-sensitised subjects in intravenous challenge

*Looking to move into man*

These are encouraging results using the company's state-of-the-art VLP technology and augur well for the human studies. AGY is discussing patient recruitment for a first-in-man safety trial with the regulator - the primary outcome will be measurement of patient safety, after which it will proceed to Phase I development.

### Conclusion

AGY has made considerable progress since acquisition of the novel VLP technology specifically to pave the way to a peanut allergy vaccine. Polyvac Peanut is focused on the subcutaneous application of recombinant peanut allergen combined with the VLP adjuvant with the goal of developing a short-course peanut allergy immunotherapy. The aim of this approach is to induce protective immunity, enabling shorter duration of therapy which would be disruptive for the current peanut allergy market. Although these data represent the first step in a long process, they reaffirm AGY's position as a global leader in novel adjuvants for use in therapeutic vaccines.

## Disclaimer

*Hardman & Co provides professional independent research services. Whilst every reasonable effort has been made to ensure that the information in the research is correct, this cannot be guaranteed.*

*The research reflects the objective views of the analysts named on the front page. However, the companies or funds covered in this research may pay us a fee, commission or other remuneration in order for this research to be made available. A full list of companies or funds that have paid us for coverage within the past 12 months can be viewed at <http://www.hardmanandco.com/>*

*Hardman & Co has a personal dealing policy which debars staff and consultants from dealing in shares, bonds or other related instruments of companies which pay Hardman for any services, including research. They may be allowed to hold such securities if they were owned prior to joining Hardman or if they were held before the company appointed Hardman. In such cases, sales will only be allowed in limited circumstances, generally in the two weeks following publication of figures.*

*Hardman & Co does not buy or sell shares, either for its own account or for other parties and neither does it undertake investment business. We may provide investment banking services to corporate clients.*

*Hardman & Co does not make recommendations. Accordingly, we do not publish records of our past recommendations. Where a Fair Value price is given in a research note this is the theoretical result of a study of a range of possible outcomes, and not a forecast of a likely share price. Hardman & Co may publish further notes on these securities/companies but has no scheduled commitment and may cease to follow these securities/companies without notice.*

*Nothing in this report should be construed as an offer, or the solicitation of an offer, to buy or sell securities by us.*

*This information is not tailored to your individual situation and the investment(s) covered may not be suitable for you. You should not make any investment decision without consulting a fully qualified financial adviser.*

*This report may not be reproduced in whole or in part without prior permission from Hardman & Co.*

*Hardman Research Ltd, trading as Hardman & Co, is an appointed representative of Capital Markets Strategy Ltd and is authorised and regulated by the Financial Conduct Authority (FCA) under registration number 600843. Hardman Research Ltd is registered at Companies House with number 8256259. However, the information in this research report is not FCA regulated because it does not constitute investment advice (as defined in the Financial Services and Markets Act 2000) and is provided for general information only.*

*Hardman & Co Research Limited (trading as Hardman & Co)  
11/12 Tokenhouse Yard  
London  
EC2R 7AS  
T +44 (0) 207 929 3399*

*Follow us on Twitter @HardmanandCo*

*(Disclaimer Version 2 – Effective from August 2015)*

### Hardman & Co

11/12 Tokenhouse Yard  
London  
EC2R 7AS  
United Kingdom

Tel: +44(0)20 7929 3399  
Fax: +44(0)20 7929 3377

[www.hardmanandco.com](http://www.hardmanandco.com)

